

NW SEO: PRICING GUIDE



CONTENT



SEO



PRICING GUIDE.

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AUDIT & STRATEGY PACKAGES

A high-performing website needs a **solid strategy** behind it. My expert SEO analysis, auditing, & strategy services can help you to achieve this, with **3 different package options** to suit your budget:

LITE.

1x: Keyword Research Doc

1x: Lite Technical Audit

1x: On-Page SEO Audit

PRICE - £700

CUSTOM.

Get in touch & we can discuss putting together a **bespoke** audit, analysis, & research package that works best for what **your** business needs.



BASIC.

1x: Keyword Research Doc

1x: Lite Technical Audit:

- Metadata
- Image Alt Attributes
- Header Structure
- Duplicate Content
- Schema Markup

1x: On-Page SEO Audit:

- Keyword Optimisation
- EAT Content
- Page & Site Structure
- Duplicate Content
- Schema Markup

3x: Competitor Analysis

PRICE - £900

PREMIUM.

1x: Keyword Research Doc

1x: On-Page SEO Audit

5x: Competitor Analysis

1x: Full Technical Audit

- Metadata
- Image Alt Attributes
- Duplicate Content
- Schema Markup
- Header Structure
- Crawl Errors
- Insecure Content
- Redirect Chains
- Sitemap
- Site Speed
- Robots.txt
- Canonicals

PRICE - £1,200



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CONTENT WRITING PACKAGES

A clearly-defined **content writing strategy** is a great way to **boost** your site's SEO performance. With the following example **packages**, I can provide you with varying content writing & planning **services**.

3 MONTH.

1x: 3 Month Content Plan

• 3 Blogs per month

9x: Blog Article Writing

- SEO optimised
- 2x Redrafts per Blog

PRICE - £750

6 MONTH.

1x: 6 Month Content Plan

• 3 Blogs per month

18x: Blog Article Writing

- SEO optimised
- 2x Redrafts per Blog

PRICE - £1,500

1 YEAR.

1x: 1 Year Content Plan

• 3 Blogs per month

36x: Blog Article Writing

- SEO optimised
- 2x Redrafts per Blog

PRICE - £3,000

CUSTOM.

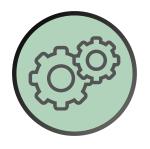
We can discuss a **bespoke retainer** content plan and blog/content writing package for your business, including the following options if your business requires them:

- Adjustable blog content plan lengths.
- Adjustable number of blogs per month (up to 4 per month).
- Adjustable levels of SEO optimisation (content writing without SEO included, if needed).
- Content skeletons (to replace content writing; structured, SEO optimised outlines for individual blogs & pieces of content).





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SEO OPTIMISATION PACKAGES

Strong SEO requires a clear, direct **strategy** of on-page, off-page, and technical SEO **optimisation tactics**. The following packages provide you with a range of **options** to optimise your site for SEO.

LITE.

1x: On-Page Optimisation

- 3x Pages per month
- Lite Optimisation

1x: Monthly Reporting

• Keyword Rankings

PRICE - £300 per month

CUSTOM.

We can discuss putting together a **bespoke** SEO package that works best for what **your** business needs. Get in touch to learn more.



BASIC.

1x: On-Page Optimisation

- 5x Pages per month
- Lite Optimisation;
 - Keywords
 - Content Additions
 - Metadata Opt.

1x: Monthly Reporting

- Keyword Rankings
- Search Console
- Technical SEO

PRICE - £600 per month

PREMIUM.

1x: On-Page Optimisation

- 8x Pages per month
- Full Optimisation;
 - Keywords
 - Content Additions
 - Metadata Opt.
 - TF*IDF Analysis
 - Internal Links

1x: Monthly Reporting

- Keyword Rankings
- Search Console
- Technical SEO

PRICE - £800 per month



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WEBSITE CONTENT PACKAGES

A brand-new website not only needs a striking **design** & clear **branding**, but **content** to match. The following packages will bring your website carefully-constructed **content** to **match your brand**.

LITE.

1x: SEO Website Wireframe

5x: Webpage Writing

1x: Keyword Research

PRICE - £900

BASIC.

1x: SEO Website Wireframe

10x: Webpage Writing

1x: Keyword Research

PRICE - £1,800

PREMIUM.

1x: SEO Website Wireframe

20x: Webpage Writing

1x: Keyword Research

PRICE - £3,600

CUSTOM.

Get in touch & I can put together a **bespoke** package for you to bring your new website a clearly-defined structure & plan. You can also **adjust** the number of pages you need writing for your project, with **flexible pricing**, as well as having the choice to add in (or remove) options like **competitor content research**, **keyword research**, & **blog writing**.





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FULL RETAINER PACKAGES

With the following options, I can provide you with elements from some of my **core services** to bring you a single, complete, holistic SEO retainer - all in one complete **package** over a **full year**.

LITE.

1x: Lite Audit Package

1x: Lite SEO Optimisation Package

1x: 1 Year Content Plan

Consultation & Support

PRICE - £600 per month

BASIC.

1x: Basic Audit Package

1x: Basic SEO Optimisation Package

1x: 1 Year Content Plan

Consultation & Support

PRICE - £900 per month

PREMIUM.

1x: Premium Audit Package

1x: Premium SEO Optimisation Package

1x: 1 Year Content Plan

Consultation & Support

PRICE - £1,150 per month

CUSTOM.

We can discuss a **bespoke retainer** plan for your business that can include **any** of the elements already discussed, including:

- Adjustable blog content plans.
- Adjustable SEO optimisation packages.
- Adjustable Audit Packages.
- Any additional, **one-off services** that you wish to include.



Refer back to the previous pages for more info on what's included in each package.



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INDIVIDUAL SERVICES

On the following pages, I'll be covering the prices of **some** popular, **individual services**. All of my services can be bought as **one-offs**, so please **get in touch** to learn about any that **aren't** covered here.

KW RESEARCH.

My standard keyword research offering includes a minimum of **100** terms, with search volume, keyword relevance, & CPC bid **metrics**. Can be upgraded to include things like **competitor KW gap** analysis, & more.

PRICE - from £150

CONTENT PLAN.

I can offer you a **bespoke** content plan service, covering anywhere from **3 months** to a **year**. My content plans can include blog topics, KW research, metadata, blog tag structure, & more. Pricing depends on the chosen plan.

PRICE - from £200

CON. OUTLINES.

I can also offer your business content skeletons; a service which provides a detailed SEO outline & guide for individual pages of content. Great for those that want to write content themselves but need a bit of support.

PRICE - £60 per page

BLOG WRITING.

I can offer **one-off** blog / content / article writing services to provide your site with content support. The pure content writing service costs **£60 per blog**, blog writing with SEO support will cost you **£100 per blog**.

PRICE - £80 per blog



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INDIVIDUAL SERVICES

On the following pages, I'll be covering the prices of **some** popular, **individual services**. All of my services can be bought as **one-offs**, so please **get in touch** to learn about any that **aren't** covered here.

ON-PAGE AUDIT.

I can offer you a **full** on-page SEO audit, which examines the current standard of **keyword** optimisation, **EEAT** Content, **UX**, **structural** issues, **TOV**, internal **links**, and overall content **quality**.

PRICE - £300

TECH AUDIT.

I can offer you a **bespoke** technical SEO audit, covering **any number** of technical SEO checkpoints. I cover everything from metadata to site speed, canonicals, redirects, Meta Robots, Imagery, & **more**.

PRICE - from £200

COMPETITORS.

My competitor analysis service takes a look at **any number** of your competitors, analysing several **key SEO metrics** in comparison to your own site's performance. Total price is dependent on the **no.** of competitors.

PRICE - £240

BACKLINK AN.

I can offer you a one-off service of a Backlink Profile Analysis, wherein I perform an audit of your website's existing backlink profile & help you to determine the current standard of this profile & what needs improving.

PRICE - £160



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INDIVIDUAL SERVICES CONT.



OPTIMISATION.

My standard on-page optimisation process can be used to look at **one or more** individual pages on your site, with the view of improving **rankings**. I will look at keywords, internal links, TF*IDF terms, EAT Content, & more.

PRICE - from £80 per page

OUTREACH.

As part of a wider Backlinkacquisition strategy, I can help you enact an outreach strategy in order to raise more backlinks. This is done via email content writing, outreach content generation, & more.

PRICE - from £300 per month

PROOFREADING.

If you have any pieces of content already written, but require a proofreader, I can provide this as a service. I can check for grammar, tone, SEO checks, keywords, links, & anything else that needs proofing.

PRICE - £20 per page

SEO WIREFRAME.

I can help you plan out the structure, flow, & content of a site from the ground up by providing an SEO Wireframe. Backed by industry & SEO research, these wireframes will make sure your site is set up for success.

PRICE - £60 per page



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MY STANDARD RATES

For any additional, bespoke, or individual pieces of SEO work you'd like me to look at, I charge a **standard hourly rate**, as well as a standard **word count rate** for writing projects.

HOURLY RATE £40 PER HOUR

Perfect for:

- SEO Consultations
- Bespoke SEO projects
- One-off SEO projects

FOR CONTENT £0.07 PER WORD

Perfect for:

- One-off blog articles
- Website content & pages
- Whitepapers & larger pieces





If you had any **further questions** regarding any of the services listed in this document, or are interested in working on a marketing project together, be sure to **get in touch** with me through any of the following:



hello@nathanwatkins.co.uk

<u>www.nathanwatkins.co.</u>uk